

**GENERAL SERVICES ADMINISTRATION
AUTHORIZED INFORMATION TECHNOLOGY
SCHEDULE PRICELIST**

Schedule 70

**GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES**

SPECIAL ITEM NUMBER 132-50 - TRAINING COURSES (FPDS Code U012)

SPECIAL ITEM NUMBER 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

FPDS Code D307 Automated Information Systems Design and Integration Services

FPDS Code D308 Programming Services

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.

SPECIAL ITEM NUMBER 132-52 - ELECTRONIC COMMERCE (EC) SERVICES

FPDS Code D304 E-Mail Services

FPDS Code D304 Internet Access Services



Phoenix Technology Solutions, LLC

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Columbia, MD 21044

(301) 258-8200

<http://www.phoenixts.com>

Contract Number: GS-35F-0311S

Period Covered by Contract: March 22, 2011 – March 22, 2016

Pricelist current through Modification #PO-0004, dated March 29, 2010

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System (<http://www.gsaadvantage.go>).

Phoenix Technology Solutions, LLC.
Proposed GSA Pricelist

Training Courses

SIN	Course Name	Length	GSA Price w/IFF
132-50	CISSP	5 days	\$30,920.18
132-50	ISSMP	5 days	\$30,920.18
132-50	ISSEP	5 days	\$30,920.18
132-50	CISM	5 days	\$30,920.18
132-50	CISA	5 days	\$30,920.18
132-50	Project Management	5 days	\$30,920.18
132-50	DISTCAP to DIACAP	5 days	\$37,479.00
132-50	SCNS	5 days	\$35,136.56
132-50	SCNP	5 days	\$35,136.56
132-50	COOP and Disaster Recovery	5 days	\$56,218.50
132-50	ITIL v3 Foundations Course	3 Days	\$23,424.38
132-50	ITIL v3 Service Lifecycle: Service Strategy	3 Days	\$26,235.30
132-50	ITIL v3 Service Lifecycle: Service Design	3 Days	\$26,235.30
132-50	ITIL v3 Service Lifecycle: Service Transition	3 Days	\$26,235.30
132-50	ITIL v3 Service Lifecycle: Service Operations	3 Days	\$26,235.30
132-50	ITIL v3 Service Lifecycle: Continual Service Improvement	3 Days	\$26,235.30
132-50	ITIL v3 Service Capability: Planning, Protection & Optimization	5 Days	\$27,640.76
132-50	ITIL v3 Service Capability: Service Offerings & Agreements	5 Days	\$27,640.76
132-50	ITIL v3 Service Capability: Release, Control & Validation	5 Days	\$27,640.76
132-50	ITIL v3 Service Capability: Operations Support & Analysis	5 Days	\$27,640.76
132-50	ITIL v3 Managing Across the Lifecycle	5 Days	\$27,640.76
132-50	ITIL v2 to v3 Foundations Bridge	2 Days	\$15,928.58
132-50	ITIL v3 Executive Overview	1 Day	\$7,495.80

List Price based on Classroom at client site and up to 15 students.
All training is hands-on instructor led. Course Materials Included.

Desktop Application Classes

List Price based on Classroom at client site and up to 15 students. All training is hands-on instructor-led.

SIN	Program	Level	GSA Pricew/IFF
132-50	Access 97	Level 1	\$1,424.20
132-50	Access 97	Level 2	\$1,424.20
132-50	Access 97	Level 3	\$1,424.20
132-50	Access Application Development 97	Level 4	\$3,980.27
132-50	Access 2000	Level 1	\$1,424.20
132-50	Access 2000	Level 2	\$1,424.20
132-50	Access 2000	Level 3	\$1,424.20
132-50	Access Application Development 2000	Level 4	\$3,980.27
132-50	Access 2002	Level 1	\$1,424.20
132-50	Access 2002	Level 2	\$1,424.20
132-50	Access 2002	Level 3	\$1,424.20
132-50	Access 2002	Level 4	\$1,424.20
132-50	Access 2003	Level 1	\$1,424.20
132-50	Access 2003	Level 2	\$1,424.20
132-50	Access 2003	Level 3	\$1,424.20
132-50	Access 2003	Level 4	\$1,424.20
132-50	Acrobat 7.0	Level 1	\$1,424.20
132-50	Acrobat 7.0	Level 2	\$1,424.20
132-50	Cold Fusion 5	Level 1	\$3,027.37
132-50	Cold Fusion 5	Level 2	\$3,027.37
132-50	Cold Fusion 5	Level 3	\$3,027.37
132-50	Cold Fusion: Creating Database Driven Web Sites	Level 1	\$3,027.37
132-50	Cold Fusion: Creating Database Driven Web Sites	Level 2	\$3,027.37
132-50	Cold Fusion: Creating Database Driven Web Sites	Level 3	\$3,027.37
132-50	Crystal Reports 10	Level 1	\$3,918.43
132-50	Crystal Reports 10	Level 2	\$3,918.43
132-50	Dreamweaver 4.0 Introduction	Level 1	\$2,189.71
132-50	Dreamweaver 4.0 Advanced	Level 2	\$2,189.71
132-50	Excel 97	Level 1	\$1,424.20
132-50	Excel 97	Level 2	\$1,424.20
132-50	Excel 97	Level 3	\$1,424.20
132-50	Excel 2000	Level 1	\$1,424.20
132-50	Excel 2000	Level 2	\$1,424.20
132-50	Excel 2000	Level 3	\$1,424.20
132-50	Excel 2002	Level 1	\$1,424.20
132-50	Excel 2002	Level 2	\$1,424.20
132-50	Excel 2002	Level 3	\$1,424.20
132-50	Excel 2003	Level 1	\$1,424.20
132-50	Excel 2003	Level 2	\$1,424.20
132-50	Excel 2003	Level 3	\$1,424.20
132-50	Flash MX 2004: Designing and Developing Media		\$4,379.42

SIN	Program	Level	GSA Pricew/IFF
132-50	Flash MX 2004: Developing Applications		\$4,379.42
132-50	FrontPage 2003	Level 1	\$2,189.71
132-50	FrontPage 2003	Level 2	\$2,189.71
132-50	HTML 4.01 Web Authoring	Level 1	\$2,189.71
132-50	HTML 4.01 Web Authoring	Level 2	\$2,189.71
132-50	HTML 4.01 Web Authoring	Level 3	\$2,189.71
132-50	Illustrator 10	Level 1	\$2,189.71
132-50	Illustrator 10	Level 2	\$2,189.71
132-50	Illustrator 10	Level 3	\$2,189.71
132-50	Outlook 98	Level 1	\$1,424.20
132-50	Outlook 98	Level 2	\$1,424.20
132-50	Outlook 2000	Level 1	\$1,424.20
132-50	Outlook 2000	Level 2	\$1,424.20
132-50	Outlook 2002	Level 1	\$1,424.20
132-50	Outlook 2002	Level 2	\$1,424.20
132-50	Outlook 2002	Level 3	\$1,424.20
132-50	Outlook 2003	Level 1	\$1,424.20
132-50	Outlook 2003	Level 2	\$1,424.20
132-50	Outlook 2003	Level 3	\$1,424.20
132-50	PageMaker 7.0	Level 1	\$2,189.71
132-50	PageMaker 7.0	Level 2	\$2,189.71
132-50	PageMaker 7.0	Level 3	\$2,189.71
132-50	PhotoShop 7.0	Level 1	\$2,189.71
132-50	PhotoShop 7.0	Level 2	\$2,189.71
132-50	PhotoShop 7.0: Artistic Effects		\$2,189.71
132-50	PhotoShop 7.0: Color Correction and Printing		\$2,189.71
132-50	PhotoShop 7.0: Web Production		\$2,189.71
132-50	PowerPoint 97	Level 1	\$1,424.20
132-50	PowerPoint 97	Level 2	\$1,424.20
132-50	PowerPoint 2000	Level 1	\$1,424.20
132-50	PowerPoint 2000	Level 2	\$1,424.20
132-50	PowerPoint 2002	Level 1	\$1,424.20
132-50	PowerPoint 2002	Level 2	\$1,424.20
132-50	PowerPoint 2003	Level 1	\$1,424.20
132-50	PowerPoint 2003	Level 2	\$1,424.20
132-50	Project 2003	Level 1	\$1,566.62
132-50	Project 2003	Level 2	\$1,566.62
132-50	Project 2003	Level 3	\$1,566.62
132-50	Publisher 2003	Level 1	\$2,189.71
132-50	Visio 2003 Professional	Level 1	\$1,566.62
132-50	Word 97	Level 1	\$1,424.20
132-50	Word 97	Level 2	\$1,424.20
132-50	Word 97	Level 3	\$1,424.20
132-50	Word 2000	Level 1	\$1,424.20
132-50	Word 2000	Level 2	\$1,424.20

SIN	Program	Level	GSA Pricew/IFF
132-50	Word 2000	Level 3	\$1,424.20
132-50	Word 2002	Level 1	\$1,424.20
132-50	Word 2002	Level 2	\$1,424.20
132-50	Word 2002	Level 3	\$1,424.20
132-50	Word 2003	Level 1	\$1,424.20
132-50	Word 2003	Level 2	\$1,424.20
132-50	Word 2003	Level 3	\$1,424.20

Phoenix TS Technical Classes

List Price based on Classroom at client site and up to 15 students. All training is hands-on instructor-led.

SIN	Course Number	Course Name	GSA Price w/IFF
132-50	BCMSN	Building Cisco Multi-Layer Switched Networks	\$26,193.14
132-50	BCRAN	Building Cisco Remote Access Networks	\$21,508.26
132-50	BSCI	Building Scalable Cisco Internetworks	\$21,508.26
132-50	BSCN	Building Scalable Cisco Networks	\$21,508.26
132-50	CATM	Campus ATM Solutions	\$21,508.26
132-50	CBCR	Configuring BGP on Cisco Routers	\$21,508.26
132-50	CIPT	Cisco IP Telephony with Call Manager 3.1	\$21,508.26
132-50	CIT	Cisco Internetwork Troubleshooting	\$26,193.14
132-50	CSPFA	Cisco Secure PIX Firewall Advanced	\$26,193.14
132-50	CSVPN	Cisco Secure Virtual Private Networks	\$26,193.14
132-50	CWFUN	CiscoWorks 2000 Fundamentals	\$12,904.96
132-50	CWLAW	CiscoWorks 2000 Lan/Wan	\$12,904.96
132-50	ICND	Interconnecting Cisco Network Devices	\$21,508.26
132-50	IPTT	IP Telephony Troubleshooting	\$21,508.26
132-50		A+ Certification	\$21,508.26
132-50		i.Net+ Certification	\$21,508.26
132-50		Network+ Certification	\$21,508.26
132-50		Security+ Certification	\$21,508.26
132-50		Server+ Certification	\$21,508.26
132-50	1905	Building XML-Based Web Applications	\$14,630.86
132-50	1913	Exchanging and Transforming Data Using XML and XSLT	\$14,630.86
132-50	2014	Customizing MS Sharepoint Portal Server 2003	\$5,852.35
132-50	2063	Introduction to ASP.Net	\$8,778.52
132-50	2071	Querying SQL Server 2000 with Transact SQL	\$5,852.35
132-50	2072	Administering a SQL Server 2000 Database	\$14,630.86
132-50	2073	Programming a SQL Server 2000 Database	\$14,630.86
132-50	2074	Designing and Implementing OLAP Solutions with Microsoft SQL Server 2000	\$14,630.86
132-50	2090	Modeling Business Requirements to Create a Database Using Visual Studio .NET Enterprise Architecture	\$8,778.52
132-50	2091	Building XML Based Applications Using Microsoft SQL Server 2000	\$8,778.52

SIN	Course Number	Course Name	GSA Price w/IFF
132-50	2092	Populating a Data Warehouse with MS SQL Server 2000 Data Transformation Services	\$14,630.86
132-50	2093	Implementing Business Solutions with MDX in MS SQL Server 2000	\$8,778.52
132-50	2124	Introduction to C# Programming for the .NET Platform	\$14,630.86
132-50	2261	Supporting Users Running the Windows XP Operating System	\$8,778.52
132-50	2262	Supporting Users Running Applications on a Windows XP Operating System	\$5,852.35
132-50	2272	Implementing and Supporting Windows XP Professional	\$14,630.86
132-50	2273	Managing and Maintaining a Windows Server 2003 Environment	\$14,630.86
132-50	2275	Maintaining a Server 2003 Environment	\$8,778.52
132-50	2276	Implementing a Windows Server 2003 Network Infrastructure: Network Hosts	\$5,852.35
132-50	2277	Implementing a Windows Server 2003 Network Infrastructure: Network Svcs	\$14,630.86
132-50	2278	Planning and Maintaining a Windows Server 2003 Network Infrastructure	\$14,630.86
132-50	2279	Planning, Implementing, and Maintaining a Windows Server 2003 Active Directory Infrastructure	\$14,630.86
132-50	2282	Designing a Windows 2003 Server Active Directory and Network Infrastructure	\$14,630.86
132-50	2297	Planning, Implementing, Managing and Maintaining a Windows Server 2003 Environment for an MCSE on Windows 2000	\$14,630.86
132-50	2300	Developing Secure Web Applications	\$8,778.52
132-50	2310	Developing ASP.NET Web Applications Using Visual Studio .NET	\$14,630.86
132-50	2311	Advanced Web Application Development Using ASP.NET	\$8,778.52
132-50	2349	Programming with .NET Framework (Visual C# .NET)	\$14,630.86
132-50	2350	Developing and Deploying Secure .NET Framework Applications	\$8,778.52
132-50	2362	Deploying .NET Applications for Systems Engineers	\$8,778.52
132-50	2365	Designing an Application Migration Strategy to .NET	\$5,852.35
132-50	2373	Programming with Visual Basic .NET	\$14,630.86
132-50	2389	Programming with ADO.NET	\$8,778.52
132-50	2400	Implementing and Managing Exchange Server 2003	\$14,630.86
132-50	2415	Programming with .NET Framework (Visual Basic .NET)	\$14,630.86
132-50	2500	Introduction to XML and the .NET Technologies	\$5,852.35
132-50	2520	Deploying Microsoft Windows XP Professional	\$2,926.17
132-50	2524	Developing XML Web Services Using C# .NET	\$8,778.52
132-50	2555	Developing .NET Applications for Windows (Visual C# .NET)	\$14,630.86
132-50	2556	Developing Mobile Applications Using the .NET Compact Framework	\$14,630.86
132-50	2557	Building COM+ Applications Using .NET Enterprise Services	\$14,630.86
132-50	2558	Programming with Managed Extensions for Visual C++ .NET	\$8,778.52
132-50	2559	Introduction to Visual Basic .NET Programming with .NET	\$14,630.86
132-50	2565	Developing .NET Applications for Windows (Visual Basic .NET)	\$14,630.86
132-50	2571	Application Upgrade and Interoperability Using Visual Studio .NET (Visual Basic .NET)	\$5,852.35
132-50	2609	Introduction to C# Programming with .NET	\$14,630.86

SIN	Course Number	Course Name	GSA Price w/IFF
132-50	2640	Upgrading Web Development Skills from ASP to ASP.NET	\$8,778.52
132-50	2663	Programming with XML in the .NET Framework	\$8,778.52
132-50	2710	Analyzing Requirements and Defining .NET Solution Architectures	\$14,630.86
132-50	2717	Introduction to .NET Development	\$5,852.35
132-50	2733	Updating Your Database Administration Skills to Microsoft SQL Server 2005	\$8,778.52
132-50	2734	Updating Your Database Development Skills to Microsoft SQL Server 2005	\$8,778.52
132-50	2830	Designing Security for MS Networks	\$8,778.52
132-50	8036	Designing IT Platform Collaborative Applications with MS Sharepoint 2003	\$5,852.35
132-50		Oracle 9i: Database Performance Tuning	\$25,021.92
132-50		Oracle 9i: DBA Fundamentals 1	\$25,021.92
132-50		Oracle 9i: DBA Fundamentals 2	\$25,021.92
132-50		Oracle 9i: Introduction to Oracle 9i SQL	\$25,021.92
132-50		Introduction to Oracle Database 10g for Experienced SQL Users	\$10,008.77
132-50		Migrate from SQL Server to Oracle Database 10g	\$25,021.92
132-50		Oracle Database 10g: New Manageability Features	\$5,004.38
132-50		Oracle Database 10g : 2 Day DBA	\$10,008.77
132-50		Oracle Database 10g : Administration Workshop I	\$25,021.92
132-50		Oracle Database 10g : Administration Workshop II	\$25,021.92
132-50		Oracle Database 10g : Advanced PL/SQL	\$10,008.77
132-50		Oracle Database 10g : Data Guard Administration	\$15,013.15
132-50		Oracle Database 10g : Introduction to SQL	\$25,021.92
132-50		Oracle Database 10g : New Features for Administrators	\$25,021.92
132-50		Oracle Database 10g : New Features for Oracle8i DBAs	\$25,021.92
132-50		Oracle Database 10g : New Features Overview	\$10,008.77
132-50		Oracle Database 10g : Program with PL/SQL	\$25,021.92
132-50		Oracle Database 10g : Real Application Clusters	\$25,021.92
132-50		Oracle Database 10g : SQL Tuning Workshop	\$15,013.15
132-50		Oracle 10g: XML Fundamentals	\$15,013.15
132-50	CSS	Customer Support Specialist	\$1,002.46
132-50	HDA	Help Desk Analyst	\$1,002.46
132-50	HDSA	Help Desk Senior Analyst	\$1,002.46
132-50	HDABC	Help Desk Analyst Boot Camp	\$1,405.46
132-50	HDM	Help Desk Manager	\$1,405.46